RISK MANAGEMENT- an approach, not a product

The Process



Define Client Objectives / Strategies



Identify Risks / Events What keeps you awake at night?



Analyse the Cause & Effect Why does the risk exist?



Determine Impact / Likelihood The chance of the risk impact happening?



Method for Risk Management Avoid / Accept / Reduce / Transfer



Design Mitigation Strategies Controls / Insurance

Mitigated

Risk Assessment / Fire Safety / Training / Accident Investigation / PPE

Risk & Insurance



Retained Loss of business / Customers / Management



Transferred

Examples of Success

Claims Defensibility

- Improved clients' legal compliance
- Enhanced accident investigation skills
- Reduced the number of spurious claims
- Lower insurance cost

Motor Fleet Toolbox Talks Health & Safety Audits

- Encouraged driver interaction
- Improved workplace culture
- Increased level of engagement and understanding
- Use of fleet technological solutions
- Added the value of trend analysis

- Identification of compliance issues leading
 - Lowered costs. prosecutions and claims

to a reduction in exposure

Improved risk culture









Business Risk Management

Governance / Culture Reputation **Products / Pricing** Strategic **Business Continuity** Cyber (IT Security) Helping Information Data Security Security (Physical) to Evaluate Health & Safety **IT Systems Your Business 3rd Party Suppliers Physical Assets** Risk Change / Project Management Credit & Markets **Financial Protection** Sales / Customer Fraud Marketing **Human Resources** Mergers & Acquisitions Legal / Regulatory

How We Can Assist Your Business?



H&S Consulting & Property

- Auditina
- Surveying Services
- Trend Analysis
- Legislative Guidance
- Risk Improvement Co-ordination



Fleet Safety

Auditing

Environment

- Training
- Insurance Liaison
- Trend Analysis
- Legislative Guidance
- Technological Guidance



Other 3rd Party Services

- **Business Impact Assessments**
- Disaster Desktop Exercise
- Cyber Attack Response
- Fire Risk Assessments
- **Business Impact Analysis**
- Reputational Damage/ Crisis Containment
- **Engineering Inspection Services**

How Can Business Risk Management add Value to Your **Business?**

- Increased awareness of risks facing your business
- Understanding of how they affect your business goals
- Effective tools to reduce or transfer this risk
 - Improved efficiency and costs



